

# Behind every successful deal is a lender who understands real estate.



## **\$30,000,000 – Fannie Mae DUS**

- Pebble Creek Apartments  
Lake Mary, FL
- 10 Plus 1 Loan
- Cash Out Refinance
- Financing Specialist:  
Arnold Smeenk – 585-258-8400

## **\$43,600,000 – Freddie Mac**

- Sayville Commons Apartments  
Suffolk County, NY
- 10 Year Permanent Loan
- Acquisition Financing
- Financing Specialist:  
Howard Abrams – 212-350-2590

## **\$7,443,100 – FHA**

- Lee Nursing and Rehabilitation Center  
Pennington Gap, VA
- 35 Year Fixed Rate
- 232 Blended - Refinance and  
Construction Loan
- Financing Specialist:  
Paula Quigley – 410-545-2494

## **\$9,000,000 – American National Insurance Company**

- Class “A” Industrial/Office Building  
Sacramento, CA
- 10 Year Permanent Fixed Rate Loan
- Refinance
- Financing Specialist:  
Sheila Scherrer – 716-848-7685



**M&T Realty Capital Corporation**

Understanding what's important.®